

NatWest Group plc

Investor Factbook

Q1 Results 2025



Our focus is on creating sustainable long-term value for our shareholders

- Q1'25 performance is strong with RoTE of 18.5%, TNAV per share growth of 15% versus Q1'24 and 49bps of capital generation before shareholder distributions in the quarter
- Further growth momentum across customer loans, deposits and AUM net flows
- Sainsbury's Bank transaction completed, bringing ~1m customer accounts, increasing share and profitability in unsecured lending
- Asset quality remains strong, with 19bps of loan impairment in Q1'25
- CET1 ratio at 13.8%, LCR at 150% and well progressed on funding issuance means we are well placed to support customers through increased global economic uncertainty
- In 2025, we now expect to be at the upper end of our previously guided income¹ range of £15.2bn - £15.7bn and RoTE range of 15-16%

1. Total Income ex notable items.

Our business has delivered Q1'25 RoTE of 18.5%

Disciplined growth across our businesses

£375bn

Customer Loans¹
+0.9% vs Dec'24

£433bn

Customer Deposits²
+0.5% vs Dec'24

£48.5bn

AUMA
+£0.8bn AUM net inflows in Q1'25

Strong returns with attributable profit of £1.3bn

£4.0bn

Income ex notable items³
vs £3.4bn in Q1'24

£1.9bn

Costs⁴
vs £2.0bn in Q1'24

18.5%

Return on Tangible Equity
vs 14.2% in Q1'24

Delivering EPS and TNAVps growth underpinned by strong capital position

15.5p

EPS
+48% vs Q1'24

347p

TNAV per share
+15% vs Q1'24

13.8%

CET1 ratio
49bps capital generation pre distributions in Q1'25

1. Gross loans across 3 businesses. 2. Customer deposits across 3 businesses. 3. Excludes notable items per slide 18 of NWG Q1'25 Results presentation. 4. Costs excluding litigation and conduct.

2025 Guidance¹

Total Income

Upper end of £15.2-15.7bn²

Other operating expenses

~£8.1bn, incl. ~£0.1bn one-time integration costs

Loan impairment rate

Below 20bps

Risk Weighted Assets

£190-195bn

Return on Tangible Equity

Upper end of 15-16%

Targets

2027 Return on Tangible Equity Target of >15%

Target an ordinary dividend payout ratio ~50%

Surplus capital returned via buybacks

CET1 ratio in the range of 13-14%

1. The guidance, targets, expectations and trends discussed in this presentation represent NatWest Group management's current expectations and are subject to change, including as a result of the factors described in the "Risk Factors" in the NWG 2024 Annual Report and Accounts on Form 20-F. These statements constitute forward-looking statements; refer to Forward Looking Statements in the NWG 2024 ARA. 2. Total Income ex notable items.

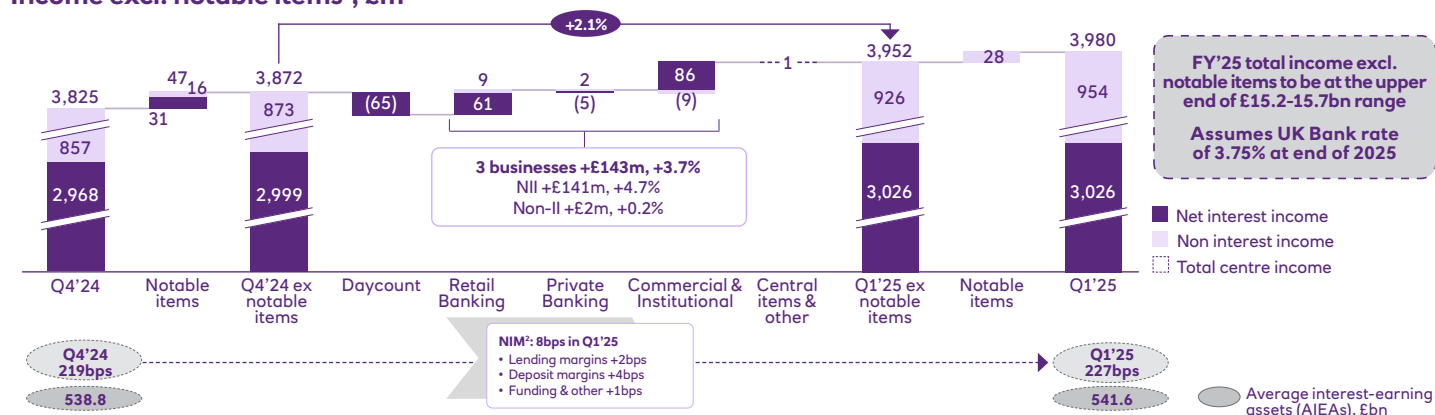
Segmental summary¹

Group Q1'25, £bn	Retail Banking	Private Banking	Commercial & Institutional	Central items & other ²	Group
Net interest income	1.4	0.2	1.5	(0.1)	3.0
Non-interest income	0.1	0.1	0.7	0.1	1.0
Total income	1.5	0.3	2.1	0.0	4.0
Income ex-notable items	1.5	0.3	2.2	(0.0)	3.9
Other operating expenses	(0.7)	(0.2)	(1.0)	(0.1)	(1.9)
Litigation and conduct	(0.0)	–	(0.0)	(0.0)	(0.0)
Operating expenses	(0.7)	(0.2)	(1.0)	(0.1)	(2.0)
Operating profit/(loss) before impairment (losses)	0.9	0.1	1.1	(0.0)	2.0
Impairment (losses)	(0.1)	(0.0)	(0.1)	(0.0)	(0.2)
Operating profit/(loss)	0.8	0.1	1.0	(0.0)	1.8
£bn					
Net loans to customers – amortised cost	210.4	18.4	143.1	26.9	398.8
Customer Deposits	195.7	41.2	196.5	1.2	434.6
Loan: deposit ratio	108%	45%	71%	nm	85%
RWAs	66.8	11.3	107.3	1.6	187.0
Return on equity / tangible equity	24.5%	17.1%	19.3%	nm	18.5%
Cost:income ratio (excl. litigation and conduct)	44.0%	70.6%	47.4%	nm	48.6%

1. May not cast due to rounding. 2. Centre Net loans primarily comprises reverse repos.

Strong income momentum: £4.0bn +2.1% in Q1'25

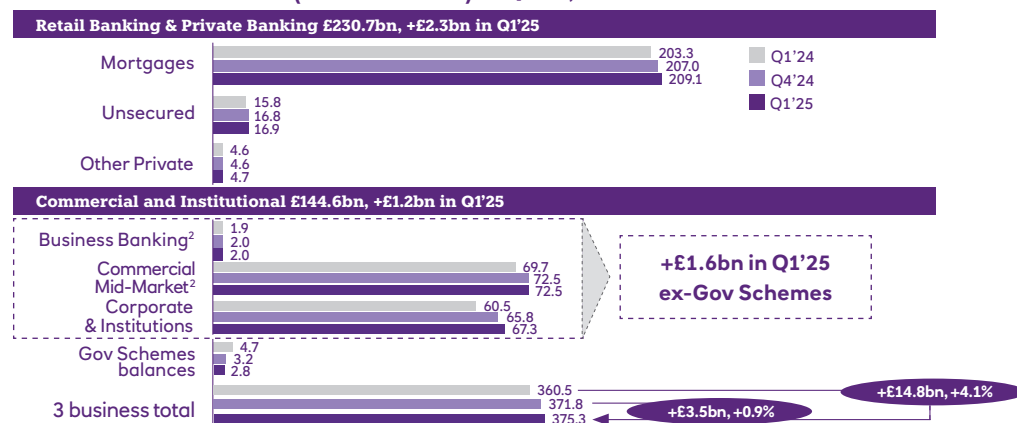
Income excl. notable items¹, £m



1. Excludes notable items per slide 18 of NWG Q1'25 Results presentation. 2. Group Net Interest Margin = Reported Group Net Interest Income / Group Interest Earning Assets.

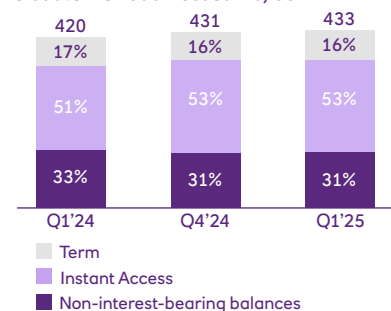
Further momentum in the quarter with customer lending growth of £3.5bn (+0.9%) and deposit growth of £2.1bn (0.5%)

Gross loans to customers (amortised cost) at Q1'25, £bn



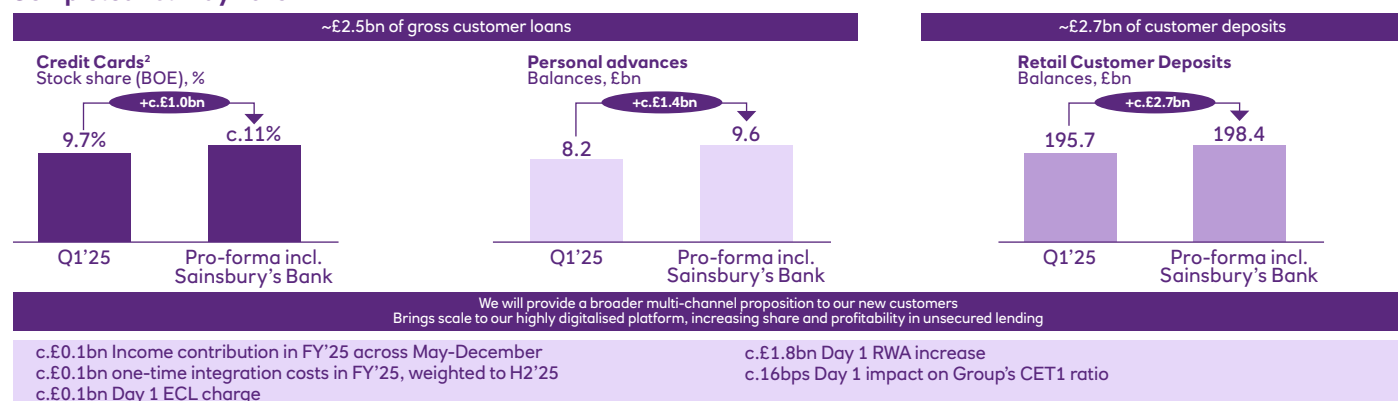
1. May not cast due to rounding. 2. C&I total figure for Q4'24 will not cast to Financial Supplement due to rounding.

Deposit mix by interest type across the 3 customer businesses¹, %bn



Sainsbury's Bank transaction brings ~1m customer accounts

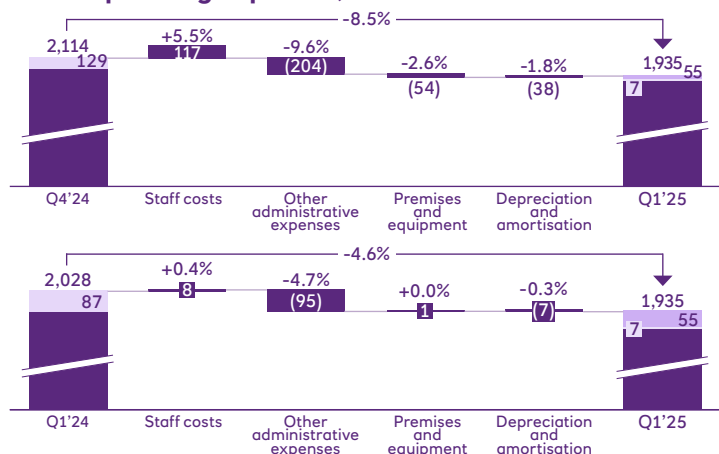
Completed 1st May 2025¹



1. Balances on above charts are based on estimated gross closing balances for 1st May 2025 provided by Sainsbury's Bank on 24th April 2025. 2. Gross customer assets acquired of £1.1bn for Cards. The value recognised on balance sheet of £1.0bn reflects a reduction for Purchase Originated Credit Impaired assets.

Other operating expenses on track

Other operating expenses, £m



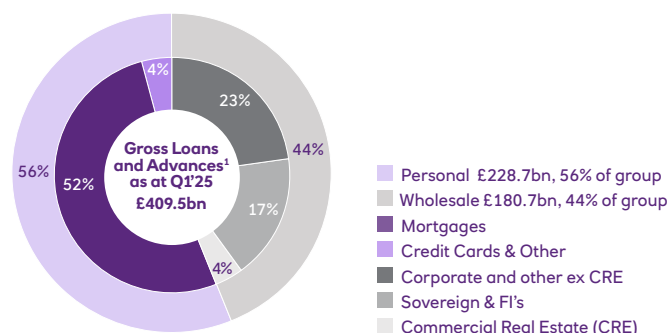
2025 cost drivers and guidance

- Staff costs: 3.3% average annual wage increase plus £45m additional NIC from 1st April
- Bank-wide simplification: ongoing investment to deliver savings
- One-time integration costs ~£0.1bn, of which £7m incurred in Q1'25

In 2025 we expect Group operating costs, excluding litigation and conduct costs, to be around £8.1bn including around £0.1bn of one-time integration costs

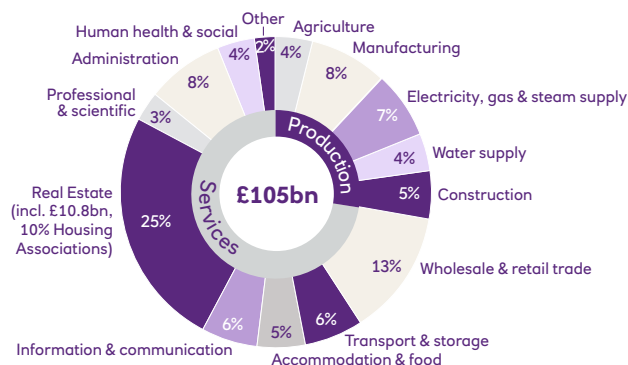
- Bank levies
- One-time integration costs
- Other operating expenses

Well diversified, high-quality loan book



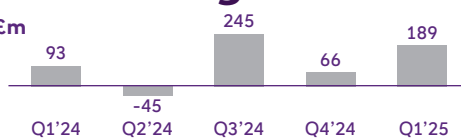
1. Loans at amortised cost and FVOCI.

Corporate credit exposure reflects the broader UK economy



19bps impairment charge in Q1'25

Impairment charge/(release), £m



Loan impairment rate, bps¹

	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25
Retail Banking	12	12	28	3	21
Private Banking	(13)	(11)	(7)	7	2
Commercial & Institutional	11	(28)	31	13	22
Group	10	(5)	25	7	19
of which, stage 3 ²	14	9	17	5	15

FY'25 Guidance
Below 20bps

Macroeconomic assumptions

Scenario weighting	Weighted average		Moderate Downside		Extreme Downside	
	2025	2026	2025	2026	2025	2026
UK GDP – annual growth	0.6	1.3	0.4	(0.5)	(4.1)	(0.3)
UK Unemployment – annual avg.	4.5	4.8	4.8	5.5	5.4	8.0
UK House Price Index ⁵	2.2	1.1	(1.2)	(2.8)	(7.6)	(14.7)
UK Consumer price index ⁵	2.9	2.4	5.8	4.2	0.6	1.1

1. Loan impairment rate is the annualised loan impairment charge divided by gross customer loans. 2. Q1'24, Q2'24, Q3'24, Q4'24 and Q1'25 stage 3 impairment charge annualised for quarterly calculations. 3. Expected Credit Loss. 4. Post Model Adjustments. 5. Four quarter growth.

Well provisioned balance sheet

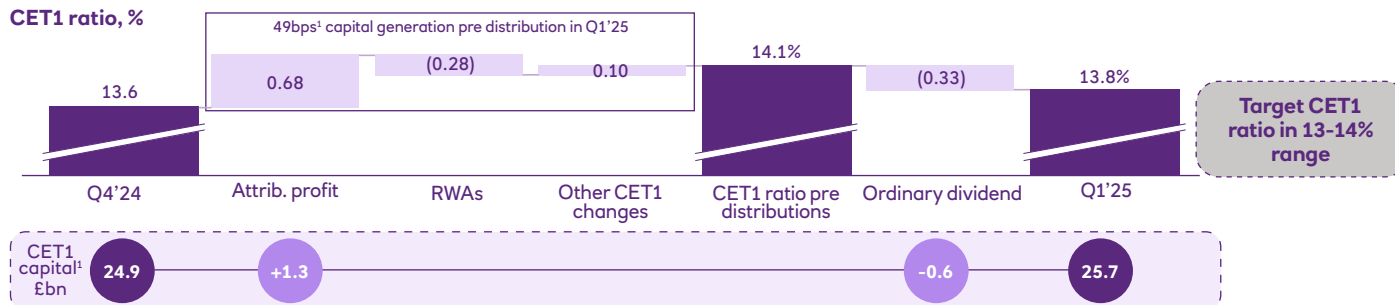
ECL ³ Provision	£3.5bn
ECL ³ Coverage	0.86%
PMA ⁴ for Economic uncertainty remained broadly stable	£305m
Stage 3 as % of loans	1.5%

Change in Stage 1&2 ECL at 100% weighting Balance sheet as at 31 December 24

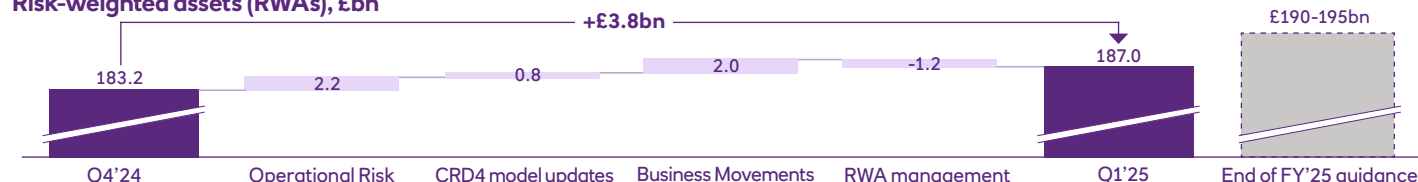
Base Case	£(100)m	-2bps
Moderate Downside	£66m	2bps
Extreme Downside	£842m	21bps

Another quarter of strong capital generation

CET1 ratio, %



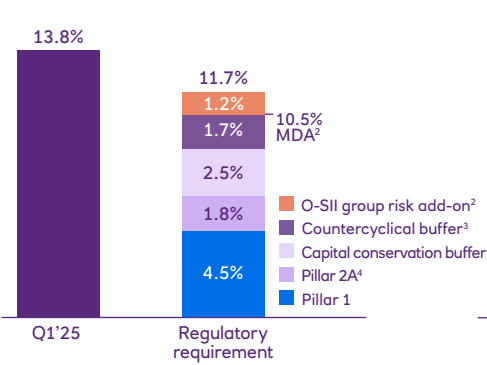
Risk-weighted assets (RWAs), £bn



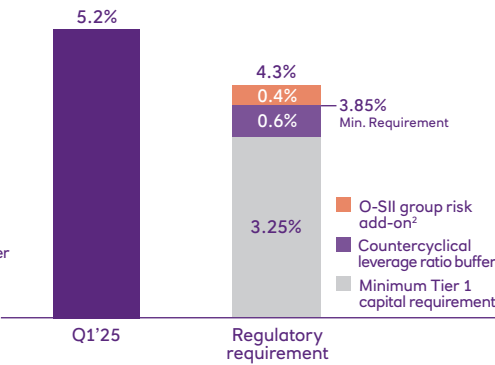
1. May not cast due to rounding

Strong capital and liquidity positions provide confidence and flexibility

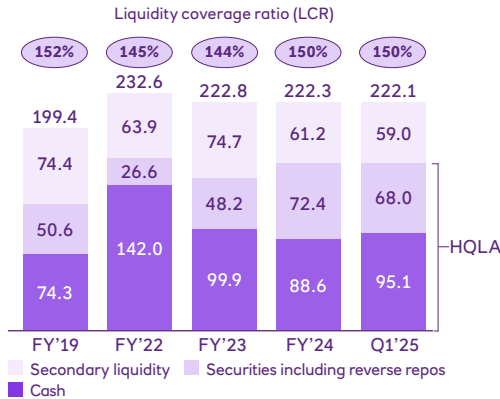
CET1 capital (% RWA)¹



UK leverage ratio (Tier 1 capital as % leverage exposure)



Liquidity portfolio composition, £bn⁶ Headroom of £54.2bn at Q1'25



1. Based on assumption of static regulatory capital requirement. 2. O-SII buffer of 1.5% applies to the ring-fenced bank holding company. The equivalent O-SII Group Risk Add-on is ~1.2%. The O-SII Group Risk Add-on is included in the Group's minimum supervisory minimum. 3. Countercyclical buffer -The UK CCyB rate increased from 0% to 1% effective from 13 December 2022. A further increase from 1% to 2% was announced on 5 July 2022, effective 5 July 2023. Foreign exposures may be subject to different CCyB rates depending on the rate set in those jurisdictions. 4. Pillar 2A requirements are expected to vary over time and are subject to at least annual review. 5. 25% of the total Pillar 2A requirement must be met from CET1 capital. 6. The countercyclical leverage ratio buffer is set at 35% of NatWest Group's CCyB. 6. Numbers may not cast due to rounding.

Credit ratings ¹	Moody's	S&P	Fitch
Group holding company			
NatWest Group plc	A3/Sta	BBB+/Sta	A/Pos
Tier 2 ²	Baa1	BBB-	BBB+
AT1 ²	Baa3	BB-	BBB-
Ring-fenced bank operating companies			
NatWest Bank Plc	A1/Sta ³	A+/Sta	A+/Pos
NatWest Bank Europe GMBH	NR	A+/Sta	A+/Pos
Royal Bank of Scotland plc	A1/Sta ³	A+/Sta	A+/Pos
Non ring-fenced bank operating companies			
NatWest Markets Plc	A1/Sta	A/Sta	A+/Pos
NatWest Markets N.V.	A1/Sta	A/Sta	A+/Pos
NatWest Markets Securities Inc	NR	A/Sta	A/Pos
RBSI Ltd	A1/Sta ⁴	A/Sta	A/Pos

1. Long-term ratings (Senior Unsecured Debt and/or Deposit Ratings for Moody's, Issuer Credit Rating for S&P, Long-Term Issuer Default Rating for Fitch). Ratings as of 02/05/2025. 2. Ratings are based on outstanding instruments issued by NatWest Group. 3. Moody's long-term Issuer and Deposit Rating. The ring-fenced bank operating companies do not issue rated senior unsecured debt. Nevertheless, Moody's assigns an Issuer Rating. The outlook on both ratings is Stable. 4. Moody's Deposit rating. Senior Unsecured Debt rating is A2. The outlook on both ratings is Stable.

ESG Rating ¹	Scale:	2021:	2022:	2023:	December 2024:
MSCI	AAA to CCC	AA	AA	AA	AA

1. The use by NatWest Group of any MSCI ESG Research LLC or its affiliates ('MSCI') data, and the use of MSCI logos, trademarks, service marks or index names herein do not constitute a sponsorship, endorsement, recommendation, or promotion of NatWest Group by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided 'as-is' and without warranty. MSCI names and logos are trademarks or service marks of MSCI. Ratings as of 02/05/2025. Note: for additional ESG ratings please visit www.natwestgroup.com/sustainability/our-purpose-in-action/ratings-and-benchmarks.html.

Legal entity issuing structure

