

Pre Q2 2025 Consensus Financial Estimates

NatWest Group Investor Relations

17 July 2025

NatWest Group – Pre Q2 2025 Consensus Financial Estimates (Average)



	Qua	rter		Full year				Quarter		rter Full year				
	01'25	O2'25E	2024	2025E	2026E	2027E		01'25	Q2'25E	2024	2025E	2026E	2027E	
Analysts included in consensus	Q1 23	15	2024	15	15	15	Analysts included in consensus	Q1 23	15	LULT	15	15	15	
NatWest Group							Group balance sheet and capital, £bn							
Group income statement, £m							Net loans to customers (amortised cost)	398.8	402.1	400.3	407.4	418.2	428.7	
Net interest income	3,026	3,105	11,275	12,507	13,431	14,179	Net loans to customers (amortised cost) across the 3 businesses*	371.9	374.8	368.5	379.2	389.4	399.7	
Non-interest income	954	849	3,428	3,468	3,499	3,601	Group average interest-earning assets (AIEAs)	541.6	545.2	529.3	545.6	557.1	569.2	
Total income	3,980	3,955	14,703	15,975	16,930	17,780	Total assets	710.0	714.7	708.0	720.7	733.3	746.1	
Other operating expenses	(1,935)	(2,017)	(7,854)	(8,106)	(8,270)	(8,476)	Customer deposits	434.6	438.8	433.5	444.3	454.1	464.5	
Litigaton and conduct	(44)	(63)	(295)	(245)	(251)	(251)	Customer deposits across the 3 businesses*	433.4	437.0	431.3	442.8	452.2	461.8	
Operating expenses	(1,979)	(2,079)	(8,149)	(8,351)	(8,520)	(8,727)	Risk-weighted assets**		189.8	183.2	193.3	206.4	211.2	
Operating profit before impairment losses	2,001	1,875	6,554	7,623	8,410	9,054	Tangible equity	28.0	28.2	26.5	29.1	30.9	32.6	
Impairment losses	(189)	(226)	(359)	(790)	(964)	(1,059)	Average tangible equity (denominator for RoTE)	27.1	28.1	25.8	27.9	30.1	31.8	
Operating profit/(loss) before tax	1,812	1,649	6,195	6,834	7,446	7,994	Number of ordinary shares in issue (m) - period end	8,067	8,064	8,043	7,909	7,663	7,423	
Tax (charge)/credit	(471)	(442)	(1,465)	(1,831)	(2,009)	(2,160)	Number of ordinary shares in issue (m) - average	8,052	8,065	8,450	7,994	7,789	7,548	
Profit/(loss) for the period for continuing operations	1,341	1,207	4,730	5,002	5,436	5,835								
Profit/(loss) from discontinued operations, net of tax	-	-	81	-	-	-	Key metrics and ratios							
Profit/(loss) for the period	1,341	1,207	4,811	5,002	5,436	5,835	Group net interest margin	2.27%	2.28%	2.13%	2.29%	2.41%	2.48%	
Attributable to:							Cost:income ratio	48.6%	51.0%	53.4%	50.7%	48.8%	47.7%	
Ordinary shareholders	1,252	1,111	4,519	4,632	5,082	5,476	Loan impairment rate	0.19%	0.23%	0.09%	0.19%	0.23%	0.25%	
Other owners	90	96	283	368	352	356	Return on tangible equity	18.5%	15.8%	17.5%	16.6%	16.9%	17.2%	
Non-controlling interests	(1)	1	9	2	3	3	Earnings/(loss) per ordinary share (p)	15.5p	13.8p	53.5p	57.9p	65.2p	72.5p	
							Ordinary DPS (p)	-	9.1p	21.5p	29.0p	32.7p	36.5p	
Notable items							Total buy-backs (£m)	-	730	2,241	1,397	1,421	1,578	
Notable items in income	28	(10)	55	21	3	3	Tangible net asset value (TNAV) per ordinary share (p)	347p	349p	329p	368p	404p	439p	
Net interest income notable items	-	-	(31)	-	-	-	Common Equity Tier 1 (CET1) ratio - transitional basis**	13.8%	13.6%	13.6%	13.5%	13.2%	13.4%	
Non-interest income notable items	28	(10)	86	21	3	3								
Memo: Net interest income excluding notable items	3,026	3,105	11,306	12,507	13,431	14,179	Interest rate expectations							
Memo: Non-interest income excluding notable items	926	859	3,342	3,447	3,496	3,598	UK base rate (end of period)	4.50%	4.23%	4.75%	3.81%	3.44%	3.38%	
Memo: Total income excluding all notable items	3,952	3,965	14,648	15,954	16,927	17,777	UK base rate (average for the period)	4.60%	4.36%	5.11%	4.15%	3.53%	3.37%	

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per Q1'25 outlook statement, page 2 Q1'25 NWG Interim Management Statement, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Pre Q2 2025 Consensus Financial Estimates (High & Low)



		Quarter		Full year									
	Q2'25E				2025E 2026E					2027E			
Analysts included in consensus	15			15			15			15			
NatWest Group	Low	Average	High	Low	Average	High	Low /	Average	High	Low	Average	High	
Group income statement, £m													
Net interest income	3,048	3,105	3,153	12,284	12,507	12,751	12,873	13,431	13,876	13,415	14,179	14,999	
Non-interest income	748	849	896	3,364	3,468		3,408	3,499	3,717	3,460	3,601	3,802	
Total income	3,870	3,955	4,023	15,721	-	-	16,350	16,930		16,962	-	-	
Other operating expenses	(2,089)			(8,146)	-	-	(8,383)	(8,270)	(8,185)	(8,648)	(8,476)	(8,411)	
Litigaton and conduct	(73)			(275)			(275)	(251)	(200)	(275)			
Operating expenses	(2,159)	· '	· , ,	(8,406)	· '	· ' /	(8,633)	` /	` '	(8,898)	· '	· '	
Operating profit before impairment losses	1,786			7,326			7,849	8,410		8,296			
Impairment losses	(277)	-	-	(880)	-	-	(1,036)	(964)	(841)	(1,227)	-	-	
Operating profit/(loss) before tax	1,589	· '	· · ·	6,598	· '	· · ·	6,819	7,446		7,246	1	· '	
Tax (charge)/credit	(474)	-		(1,922)	(1,831)	-	(2,214)	(2,009)	-	(2,521)	-		
Profit/(loss) for the period for continuing operations	1,140	· '	` '	4,801	5,002		4,910	5,436		5,217		· · · ·	
Profit/(loss) from discontinued operations, net of tax	-	-	-	-	-	-	-	-	-	-	-	-	
Profit/(loss) for the period	1,140	1,207	1,339	4,801	5,002	5,193	4,910	5,436	5,764	5,217	5,835	6,482	
Attributable to:													
Ordinary shareholders	1,040	1,111	1,239	4,414	4,632	4,835	4,550	5,082	5,403	4,857	5,476	6,122	
Other owners	86	-	-	330	-		294	352		300	-	-	
Non-controlling interests	(1)			(4)			(4)	3		(4)			
Notable items													
Notable items in income	(100)	(10)	25	(72)	21	103	(50)	3	100	(50)	3	100	
Net interest income notable items	-	- 1		-	-		-	-		-	-		
Non-interest income notable items	(100)	(10)	25	(72)	21	103	(50)	3	100	(50)	3	100	
Memo: Net interest income excluding notable items	3,048	· ` '		12,284			12,873	13,431		13,415			
Memo: Non-interest income excluding notable items	822	-	-	3,386	-		3,408	3,496		3,460		-	
Memo: Total income excluding all notable items	3,870			15,693	-		16,350	16,927	-	16,962		-	

NatWest Group – Pre Q2 2025 Consensus Financial Estimates (High & Low)



	(Quarter		Full year										
		Q2'25E			2025E 202					2026E 2027E				
Analysts included in consensus		15			15			15			15			
Group balance sheet and capital, £bn	Low				Low Average High			Low Average High			Low Average High			
Net loans to customers (amortised cost)	399.7	402.1	405.0	400.2	407.4	414.6	403.6	418.2	426.0	407.1	428.7	444.7		
Net loans to customers (amortised cost) across the 3 businesses*	372.8	374.8	376.6	373.3	379.2	383.0	376.5	389.4	398.2	379.7	399.7	413.0		
Group average interest-earning assets (AIEAs)	541.3	545.2	551.1	538.8	545.6	551.3	547.8	557.1	570.0	552.7	569.2	589.7		
Total assets	706.6	714.7	722.7	708.8	720.7	737.3	719.7	733.3	751.9	724.1	746.1	770.5		
Customer deposits	434.5	438.8	441.9	438.8	444.3	450.2	441.0	454.1	463.5	443.2	464.5	477.8		
Customer deposits across the 3 businesses*	426.0	437.0	440.1	434.1	442.8	448.5	436.9	452.2	461.8	439.8	461.8	476.1		
Risk-weighted assets**	188.0	189.8	193.1	191.3	193.3	194.8	203.8	206.4	213.7	206.4	211.2	219.3		
Tangible equity	27.9	28.2	28.7	28.3	29.1	30.8	30.1	30.9	33.4	31.3	32.6	35.2		
Average tangible equity (denominator for RoTE)	27.9	28.1	28.3	27.4	27.9	28.6	29.4	30.1	32.1	30.7	31.8	34.3		
Number of ordinary shares in issue (m) - period end	7,912	8,064	8,102	7,825	7,909	8,029	7,467	7,663	7,930	7,192	7,423	7,795		
Number of ordinary shares in issue (m) - average	7,989	8,065	8,082	7,934	7,994	8,039	7,667	7,789	7,980	7,342	7,548	7,863		
Key metrics and ratios														
Group net interest margin	2.23%	2.28%	2.32%	2.24%	2.29%	2.33%	2.30%	2.41%	2.47%	2.35%	2.48%	2.63%		
Cost:income ratio	49.5%	51.0%	53.0%	49.9%	50.7%	51.8%	47.2%	48.8%	50.5%	45.0%	47.7%	49.6%		
Loan impairment rate	0.17%	0.23%	0.28%	0.17%	0.19%	0.21%	0.19%	0.23%	0.25%	0.21%	0.25%	0.29%		
Return on tangible equity	14.7%	15.8%	16.4%	15.9%	16.6%	17.4%	15.2%	16.9%	18.1%	15.3%	17.2%	19.4%		
Earnings/(loss) per ordinary share (p)	12.9p	13.8p	15.3p	55.3p	57.9p	60.8p	60.9p	65.2p	70.5p	63.9p	72.5p	83.4p		
Ordinary DPS (p)	6.5p	9.1p	10.0p	27.0p	29.0p	31.0p	29.0p	32.7p	36.0p	31.5p	36.5p	42.0p		
Total buy-backs (£m)	-	730	1,000	1,000	1,397	2,000	1,000	1,421	2,000	1,000	1,578	2,250		
Tangible net asset value (TNAV) per ordinary share (p)	344p	349p	363p	359p	368p	389p	392p	404p	435p	417p	439p	475p		
Common Equity Tier 1 (CET1) ratio - transitional basis**	13.3%	13.6%	14.2%	13.2%	13.5%	13.7%	12.9%	13.2%	13.5%	13.0%	13.4%	13.7%		
Interest rate expectations														
UK base rate (end of period)	4.00%	4.23%	4.25%	3.50%	3.81%	4.31%	3.00%	3.44%	3.75%	3.00%	3.38%	3.75%		
UK base rate (average for the period)	4.33%	4.36%	4.38%	3.88%	4.15%	4.28%	3.25%	3.53%	3.81%	3.00%	3.37%	3.75%		

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per Q1'25 outlook statement, page 2 Q1'25 NWG Interim Management Statement, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Pre Q2 2025 Consensus Financial Estimates (High & Low income excluding notable items)

				- "									
	Quarter			Full year									
		Q2'25E		2025E			2026E			2027E			
Analysts included in consensus	15		15			15			15				
Group*	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	3,048	3,105	3,153	12,284	12,507	12,751	12,873	13,431	13,876	13,415	14,179	14,999	
Non-interest income excluding notable items	822	859	937	3,386	3,447	3,549	3,408	3,496	3,630	3,460	3,598	3,761	
Total income excluding all notable items	3,870	3,965	4,041	15,693	15,954	16,216	16,350	16,927	17,506	16,962	17,777	18,760	
Analysts included in consensus		11			12			12			12		
Retail Banking, Private Banking and Commercial & Institutional combined	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	3,086	3,126	3,153	12,433	12,624	12,803	12,993	13,526	13,916	13,526	14,246	15,045	
Non-interest income excluding notable items	783	837	872	3,273	3,369	3,432	3,376	3,466	3,555	3,460	3,573	3,678	
Total income excluding all notable items	3,910	3,963	3,998	15,804	15,993	16,219	16,525	16,992	17,447	17,134	17,819	18,708	
Analysts included in consensus		11			12			12			12		
Central items & other	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	(52)	(17)	0	(208)	(90)	(6)	(208)	(42)	10	(208)	(40)	10	
Non-interest income excluding notable items	(3)	28	133	20	92	163	(50)	41	130	(50)	38	130	
Total income excluding all notable items	(52)	11	108	(136)	2	125	(108)	(0)	60	(108)	(1)	60	

^{*}The sum of 'Retail Banking, Private Banking and Commercial & Institutional combined' and 'Central items & other' does not equal 'Group' as not all analysts provide forecasts of business segments

NatWest Group – Pre Q2 2025 Consensus Financial Estimates Models as at 17 July 2025



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