

Post Q1 2025 Consensus Financial Estimates

NatWest Group Investor Relations

21 May 2025

NatWest Group – Post Q1 2025 Consensus Financial Estimates (Average)



	Qua	rter		Fully	/ear			Quai	rter		Full y	ear	
	Q1'25	Q2'25E	2024	2025E	2026E	2027E		Q1'25	Q2'25E	2024	2025E	2026E	2027E
Analysts included in consensus		10		11	11	11	Analysts included in consensus		10		11	11	11
NatWest Group							Group balance sheet and capital, £bn						
Group income statement, £m							Net loans to customers (amortised cost)	398.8	402.5	400.3	407.6	418.6	433.4
Net interest income	3,026	3,107	11,275	12,495	13,324	13,973	Net loans to customers (amortised cost) across the 3 businesses*	371.9	374.9	368.5	379.4	390.0	401.0
Non-interest income	954	851	3,428	3,496	3,520	3,625	Group average interest-earning assets (AIEAs)	541.6	545.4	529.3	545.4	556.7	568.8
Total income	3,980	3,958	14,703	15,991	16,844	17,597	Total assets	710.0	715.6	708.0	720.3	733.2	746.7
Other operating expenses	(1,935)	(2,025)	(7,854)	(8,113)	(8,259)	(8,469)	Customer deposits	434.6	439.4	433.5	444.5	453.5	463.0
Litigaton and conduct	(44)	(64)	(295)	(243)	(251)	(251)	Customer deposits across the 3 businesses*	433.4	438.0	431.3	443.6	452.7	462.2
Operating expenses	(1,979)	(2,089)	(8,149)	(8,356)	(8,510)	(8,719)	Risk-weighted assets**	187.0	190.6	183.2	193.3	206.6	211.4
Operating profit before impairment losses	2,001	1,869	6,554	7,635	8,334	8,878	Tangible equity	28.0	28.0	26.5	29.3	31.2	32.8
Impairment losses	(189)	(237)	(359)	(808)	(959)	(1,063)	Average tangible equity (denominator for RoTE)	27.1	28.0	25.8	28.0	30.3	32.1
Operating profit/(loss) before tax	1,812	1,632	6,195	6,827	7,375	7,815	Number of ordinary shares in issue (m) - period end	8,067	8,027	8,043	7,911	7,667	7,424
Tax (charge)/credit	(471)	(442)	(1,465)	(1,826)	(1,986)	(2,105)	Number of ordinary shares in issue (m) - average	8,052	8,047	8,450	7,987	7,774	7,537
Profit/(loss) for the period for continuing operations	1,341	1,190	4,730	5,002	5,389	5,710							
Profit/(loss) from discontinued operations, net of tax	-	-	81	-	-	-	Key metrics and ratios						
Profit/(loss) for the period	1,341	1,190	4,811	5,002	5,389	5,710	Group net interest margin	2.27%	2.28%	2.13%	2.29%	2.38%	2.44%
Attributable to:							Cost:income ratio	48.6%	51.2%	53.4%	50.7%	49.0%	48.1%
Ordinary shareholders	1,252	1,092	4,519	4,630	5,035	5,351	Loan impairment rate	0.19%	0.24%	0.09%	0.20%	0.23%	0.25%
Other owners	90	96	283	368	350	356	Return on tangible equity	18.5%	15.6%	17.5%	16.5%	16.6%	16.7%
Non-controlling interests	(1)	1	9	3	4	4	Earnings/(loss) per ordinary share (p)	15.5p	13.6p	53.5p	58.0p	64.8p	71.0p
							Ordinary DPS (p)	-	8.7p	21.5p	29.0p	32.2p	35.3p
Notable items							Total buy-backs (£m)	-	730	2,241	1,414	1,318	1,523
Notable items in income	28	(5)	55	24	5	5	Tangible net asset value (TNAV) per ordinary share (p)	347p	349p	329p	370p	406p	441p
Net interest income notable items	-	-	(31)	-	-	-	Common Equity Tier 1 (CET1) ratio - transitional basis**	13.8%	13.5%	13.6%	13.5%	13.2%	13.5%
Non-interest income notable items	28	(5)	86	24	5	5							
Memo: Net interest income excluding notable items	3,026	3,107	11,306	12,495	13,324	13,973	Interest rate expectations						
Memo: Non-interest income excluding notable items	926	856	3,342	3,471	3,515	3,620	UK base rate (end of period)	4.50%	4.24%	4.75%	3.79%	3.46%	3.42%
Memo: Total income excluding all notable items	3,952	3,963	14,648	15,967	16,839	17,593	UK base rate (average for the period)	4.60%	4.36%	5.11%	4.15%	3.53%	3.36%

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per Q1'25 outlook statement, page 2 Q1'25 NWG Interim Management Statement, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Post Q1 2025 Consensus Financial Estimates (High & Low)



		Quarter		Full year									
	Q2'25E			2025E 2026E						2027E			
Analysts included in consensus		10			11			11			11		
NatWest Group	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Group income statement, £m													
Net interest income	3,048	3,107	3,153	12,284	12,495	12,751	12,873	13,324	13,923	13,323	13,973	15,053	
Non-interest income	748	8 851	896	3,366	3,496	3,652	3,402	3,520	3,717	3,444	3,625	3,802	
Total income	3,870	3,958	3,997	15,721	15,991	16,176	16,350	16,844	17,520	16,962	17,597	18,780	
Other operating expenses	(2,086)	(2,025)	(1,962)	(8,155)	(8,113)	(8,082)	(8,329)	(8,259)	(8,201)	(8,555)	(8,469)	(8,411	
Litigaton and conduct	(73)	(64)	(52)	(265)	(243)	(200)	(265)	(251)	(200)	(265)	(251)	(200	
Operating expenses	(2,150)	(2,089)	(2,031)	(8,406)	(8,356)	(8,310)	(8,571)	(8,510)	(8,453)	(8,817)	(8,719)	(8,666	
Operating profit before impairment losses	1,803			7,381			7,849			8,271			
Impairment losses	(328)	(237)	(181)	(951)	(808)	(717)	(1,036)	(959)	(841)	(1,227)	(1,063)	(856	
Operating profit/(loss) before tax	1,556	· · · /	` '	6,624	1 /	· /	6,819	1	· ,	7,167		· · · ·	
Tax (charge)/credit	(462)	-	-	(1,900)	(1,826)	-	(2,235)		-	(2,524)	-		
Profit/(loss) for the period for continuing operations	1,125	1,190	1,232	4,803	1		4,910		5,749	5,217	5,710		
Profit/(loss) from discontinued operations, net of tax	-	-	-	-	-	-	-	-	-	-	-	_	
Profit/(loss) for the period	1,125	1,190	1,232	4,803	5,002	5,192	4,910	5,389	5,749	5,217	5,710	6,491	
Attributable to:													
Ordinary shareholders	1,025	1,092	1,130	4,414	4,630	4,819	4,550	5,035	5,389	4,857	5,351	6,131	
Other owners	90	-		335	-	-	270	-	-	270	-		
Non-controlling interests	(1)	1	3	(1)	3	9	(1)	4	9	(1)	4	9	
Notable items													
Notable items in income	(80)	(5)	25	(70)	24	103	(50)	5	100	(50)	5	100	
Net interest income notable items	-	- 1	-	-	-	-	-	-	-	-	-	_	
Non-interest income notable items	(80)	(5)	25	(70)	24	103	(50)	5	100	(50)	5	100	
Memo: Net interest income excluding notable items	3,048	· · · /	3,153	12,284			12,873			13,323			
Memo: Non-interest income excluding notable items	822		-	3,386			3,402	-	-	3,444	-	· ·	
Memo: Total income excluding all notable items	3,870		3,997	15,693		-	16,350		-	16,962			

NatWest Group – Post Q1 2025 Consensus Financial Estimates (High & Low)



	1	Quarter						Full year				
		001055			20255			20255			20275	
		Q2'25E			2025E			2026E			2027E	
Analysts included in consensus		10			11			11			11	
Group balance sheet and capital, £bn	_	Average			Average	High		Average	High		Average	High
Net loans to customers (amortised cost)	399.7	402.5	405.0	400.2	407.6	414.6	403.6	418.6	426.0	407.1	433.4	469.4
Net loans to customers (amortised cost) across the 3 businesses*	372.8	374.9	376.4	373.3	379.4	383.1	376.5	390.0	398.3	379.7	401.0	413.1
Group average interest-earning assets (AIEAs)	541.3	545.4	551.1	538.8	545.4	551.3	547.8	556.7	570.0	552.7	568.8	589.7
Total assets	712.5	715.6	722.7	708.8	720.3	737.3	719.8	733.2	751.9	724.6	746.7	770.5
Customer deposits	434.5	439.4	441.9	438.8	444.5	450.2	441.0	453.5	463.5	443.2	463.0	477.8
Customer deposits across the 3 businesses*	433.3	438.0	440.1	437.6	443.6	448.5	439.8	452.7	461.8	442.0	462.2	476.1
Risk-weighted assets**	188.6	190.6	194.1	191.3	193.3	194.7	203.8	206.6	213.6	207.1	211.4	219.2
Tangible equity	27.3	28.0	28.7	28.6	29.3	30.8	30.1	31.2	33.4	31.4	32.8	35.2
Average tangible equity (denominator for RoTE)	27.5	28.0	28.3	27.6	28.0	28.7	29.4	30.3	32.1	30.8	32.1	34.3
Number of ordinary shares in issue (m) - period end	7,912	8,027	8,087	7,819	7,911	8,029	7,497	7,667	7,922	7,237	7,424	7,735
Number of ordinary shares in issue (m) - average	7,989	8,047	8,077	7,911	7,987	8,036	7,535	7,774	7,975	7,263	7,537	7,828
Key metrics and ratios												
Group net interest margin	2.23%	2.28%	2.32%	2.24%	2.29%	2.32%	2.30%	2.38%	2.47%	2.35%	2.44%	2.63%
Cost:income ratio	50.2%	51.2%	52.8%	50.2%	50.7%	51.5%	47.2%	49.0%	50.5%	45.0%	48.1%	50.0%
Loan impairment rate	0.18%	0.24%	0.33%	0.17%	0.20%	0.23%	0.19%	0.23%	0.25%	0.21%	0.25%	0.28%
Return on tangible equity	14.5%	15.6%	16.4%	15.7%	16.5%	17.3%	15.2%	16.6%	18.1%	15.1%	16.7%	19.3%
Earnings/(loss) per ordinary share (p)	12.7p	13.6p	14.1p	55.2p	58.0p	60.4p	60.7p	64.8p	71.5p	64.0p	71.0p	84.4p
Ordinary DPS (p)	6.3p	8.7p	10.0p	27.0p	29.0p	30.0p	29.0p	32.2p	36.0p	30.0p	35.3p	42.0p
Total DPS (p)	6.3p	8.7p	10.0p	27.0p	29.0p	30.0p	29.0p	32.2p	36.0p	30.0p	35.3p	42.0p
Total buy-backs (£m)	500	730	1,300	1,000	1,414	2,000	1,000	1,318	1,500	750	1,523	2,000
Tangible net asset value (TNAV) per ordinary share (p)	344p	349p	363p	360p	370p	389p	394p	406p	435p	416p	441p	475p
Common Equity Tier 1 (CET1) ratio - transitional basis**	13.3%	13.5%	14.0%	13.2%	13.5%	13.7%	12.9%	13.2%	13.5%	13.0%	13.5%	14.1%
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Interest rate expectations												
UK base rate (end of period)	4.15%	4.24%	4.25%	3.50%	3.79%	4.00%	3.00%	3.46%	3.75%	3.00%	3.42%	3.75%
UK base rate (average for the period)	4.29%	4.36%	4.38%	3.88%	4.15%	4.28%	3.25%	3.53%	3.81%	3.00%	3.36%	3.75%

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per Q1'25 outlook statement, page 2 Q1'25 NWG Interim Management Statement, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Post Q1 2025 Consensus Financial Estimates (High & Low income excluding notable items)



	Quarter			Full year									
	Quarter			i uli yeai									
		Q2'25E		2025E				2026E		2027E			
Analysts included in consensus		10		11			11			11			
Group*	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	3,048	3,107	3,153	12,284	12,495	12,751	12,873	13,324	13,923	13,323	13,973	15,053	
Non-interest income excluding notable items	822	856	896	3,386	3,471	3,549	3,402	3,515	3,617	3,444	3,620	3,727	
Total income excluding all notable items	3,870	3,963	3,997	15,693	15,967	16,187	16,350	16,839	17,520	16,962	17,593	18,780	
Analysts included in consensus		8			9			9			9		
Retail Banking, Private Banking and Commercial & Institutional combined	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	3,086	3,124	3,153	12,410	12,605	12,803	12,993	13,398	13,923	13,323	14,046	15,053	
Non-interest income excluding notable items	783	839	872	3,338	3,389	3,437	3,399	3,484	3,555	3,444	3,597	3,678	
Total income excluding all notable items	3,936	3,963	3,998	15,784	15,993	16,219	16,525	16,882	17,422	16,933	17,642	18,682	
Analysts included in consensus		8			9			9			9		
Central items & other	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High	
Net interest income excluding notable items	(52)	(14)	0	(208)	(103)	(52)	(70)	(21)	10	(70)	(20)	10	
Non-interest income excluding notable items	0	25	63	20	99	161	(50)	47	130	(50)	47	130	
Total income excluding all notable items	(25)	11	45	(108)	(4)	95	(50)	26	100	(50)	27	100	

^{*}The sum of 'Retail Banking, Private Banking and Commercial & Institutional combined' and 'Central items & other' does not equal 'Group' as not all analysts provide forecasts of business segments

NatWest Group – Post Q1 2025 Consensus Financial Estimates

Models as at 21 May 2025



Disclaimer

The consensus information has been calculated using average estimates received from research analysts.

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